

NEW

Nursing Home Waiver of Premium

American-Amicable Life
Insurance Company of Texas

IA American Life
Insurance Company

Occidental Life Insurance
Company of North Carolina

Pioneer American
Insurance Company

Pioneer Security Life
Insurance Company

Exciting News – New Rider Available on Golden Solution Product

We are happy to announce the addition of the exciting, new Nursing Home Waiver of Premium Rider available on our Golden Solution product. The introduction of this optional rider adds “sizzle” to what is already one of the best Final Expense products in the industry today. This will help generate a lot of additional interest from your potential clients and help increase your sales.

Nursing Home Waiver of Premium Rider – Key Points:

- Available for sale beginning with applications dated Monday, December 10th
- This rider (Policy Form No. 9884) waives premium payments during the Insured’s confinement in a qualified nursing home after 90 days of continuous confinement when the care is recommended by a physician after the rider is in effect.
- Available to those clients who qualify for the Immediate Death Benefit Plan.
- Issue Ages 50 to 85
- Coverage continues through the life of the base policy
- Rider rates are very affordable
- No additional underwriting or health question(s) necessary in order to apply for the benefit
- A new brochure (Form No. 9995) is available in Supply which describes the rider features
- The Golden Solution brochure, agent guide, and quoting software have all been updated to reflect the new rider’s information

The new sales materials are available in Supply now. Start taking advantage of this new rider today!

Questions?

Email our Marketing Staff at:
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or call our Marketing Assistants at:
800.736.7311 ext. 112